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FOR IMMEDIATE RELEASE

## MOORE & GILES ANNOUNCES PARTNERSHIP WITH ANGELA BROWN LTD

Leading Leather Design Company to be Represented by the Venerable Design Resource in New York, Connecticut and New Jersey

FOREST, VA – February 3, 2012 – Moore & Giles (<a href="www.mooreandgiles.com">www.mooreandgiles.com</a>) today announced a new partnership with Angela Brown Ltd. (<a href="www.angelabrownltd.com">www.angelabrownltd.com</a>) Effective March 1, the 78-year-old leather design company will be represented in New York, Connecticut and New Jersey by the esteemed New York City-based firm.

"We are thrilled to welcome Angela Brown Ltd to our network of showrooms and sales professionals around the world," said Sackett Wood, president of Moore & Giles. "Their high level of integrity and passion for their work was evident from the moment we met. We are confident that their efforts will further enhance the awareness and accessibility of our leather so that we are a greater resource to the New York Design community."

Moore & Giles leathers are reputed for their high quality, extensive color range and wide variety of unique textures. As a part of the new relationship, the entire Moore & Giles portfolio will be showcased at Angela Brown Ltd's studio in New York at 153 West 27<sup>th</sup> Street.

"Angela Brown Ltd's meticulous curation of the world's finest textiles has earned them the utmost respect from discerning designers and architects in the New York Market," said Wood. We are honored to be a part of the exclusive group of products they represent. Our visions for growth and our commitment to superior quality are parallel to one another."

"Our team was immediately impressed with the quality and variety of leathers in the Moore & Giles portfolio," said Angela Brown, principal of Angela Brown Ltd. "It is really a unique leather resource because of the breadth of its offerings and the broad range of color in its collections. We look forward to playing a pivotal role in this important chapter of its history in New York, Connecticut and New Jersey."

Moore & Giles was previously represented in the New York area by Mix Industries, the company that also represented Valley Forge Fabrics, a leader in sustainable textiles and the largest producer of decorative fabrics in the hospitality industry.

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"Valley Forge's strategy to sell direct to the Hospitality market in New York, New Jersey and Connecticut was timed perfectly with Moore & Giles plan to expand their sales in the area beyond the Hospitality focus that we had," said Diana Dobin, principal of Mix Industries and the newly appointed President of Valley Forge Fabrics. "We value our history with Moore & Giles and look forward to continuing a wonderful relationship with the Moore & Giles team in the future."

"Valley Forge Fabrics and Mix Industries--specifically its principals Diana and Michael Dobin and sales representative Lauren Harm--have been loyal partners to Moore & Giles," said Wood. "For the past 15 years, they have made tremendous strides in cultivating relationships for us in the New York territory. Their efforts have been exceptional and we are extremely grateful for their commitment, support and professionalism over the years and especially during this period of transition."

## **About Moore & Giles**

Founded in 1933 in Lynchburg, Va., Moore & Giles is dedicated to designing and developing the world's most innovative and luxurious natural leathers

We take pride in the long-term relationships we have cultivated with fine artisan tanneries worldwide. Not only is it incredibly inspiring, it allows us to design and deliver an unparalleled array of natural leathers with the highest level of quality, craftsmanship and originality.

From the lobbies and guestrooms of the top hotels, to the interiors of celebrated restaurants, to the spaces within artfully designed homes, our leathers grace some of the most exciting and exclusive design projects around the world.

Open the virtual door to the entire collection at www.mooreandgiles.com